



SPIKE

ENVIRONMENTAL INC.

Mission Statement

Our mission at Spike Environmental is giving residential and commercial customers peace of mind knowing they have someone they can trust in the business with sincerity, authenticity and expertise.



OUR COMPANY

Spike Environmental Inc. was established in 2015 by Blake Schmitt, owner and current president, with 30+ years of experience in the waste and recycling industry.

This small family-owned business started with just a dream - one truck and a handful of bins. Over the years, Spike has rapidly grown and expanded its fleet and offerings to better service its community faster and more efficiently.



“

Great things in business are
never done by one person.
They're done by a team of people.

”

- Steve Jobs

OUR TEAM



Blake Schmitt
Owner/President



Steve Atkinson
Partner



Andrea Winslow
Accounting



Keith Schmitt
Operations



Michelle Tyler
Office



Michael Schmitt
Logistics



Joshua Schmitt
Maintenance

COMPETITORS

WWM[®]

GFL



OUR SERVICES

Roll-Off

Demolition

Front End

Sweeping

Trucking

Specialty Recycling

CURRENT PREDICTED GROWTH



30% - 40%
Annual Growth

\$2Million - \$2.5Million
Predicted Revenue

ADVERTISING AND PROMOTION



Community Events

“Spike It” events to support and give back to the community.



Word of Mouth

Our customers pass along Spike’s name to their friends, family, clients and colleagues.



Online

Spike is present on several social media platforms and through its own website.



A small family owned business in the big city was supporting its community through random acts of kindness.

Spike Environmental Inc. would love to take care of all your waste and recycling needs as people start home projects and spring cleaning.

But most importantly, be kind to one another during these very stressful and unusual times.

RANDOM ACT OF KINDNESS

April 22, 2020

Don't let these unusual times keep you from taking a moment to do good. Support local businesses and community through a random act of kindness. Working with local businesses, families and friends, we made a donation to help the business in the area. All customers at 11000...



SPIKE ENVIRONMENTAL INC.
11000 S. 20th St.
Greensboro, NC 27409
919-896-5568



CARDBOARD ONLY

SPIKE IT!



ASSETS



\$355,000

Tractor Trailers x 3



\$592,500

Trailers x 9



\$1,010,000

Roll-Off Trucks x 7



\$704,700

Roll-Off Bins x 122



\$220,000

Front End Trucks x 2



\$85,000

Front End Bins x 61



\$260,000

Pickup Trucks x 4



\$60,000

Miscellaneous Equipment



Miscellaneous Assets **\$105,000**

TOTAL ASSETS \$3,392,200.00

SPIKE EVALUATION

1 X ASSETS

+

8 X EBITDA*

**ebitda = 729,524*

3,392,200

5,826,192

9,218,392



Problem

Seeking financial investors to support year over year growth to better service customers and increase market shares

Solution

- Investment support
- More equipment
- Sales support
- Facility support
- Partnerships
- Additional resources

THE OFFER

People want to invest into something they can see value in, at the same time, be a deal.

Spike Environmental has shown a strong track record of growth yearly.

Spike is opening **30%** of its shares to the public until the end of **September 2023**





THE DEAL

Spike's market evaluation is \$9.2 million if sold today.

THE DEAL

Offering **30%** of shares based on an evaluation of **\$5 million** → **each share investment would be \$50,000**

However, each share would be valued at **\$90,000**, an immediate **profit of \$40,000 per share**.

Dividends will be paid out annually.

WHY

To keep up with supply and demand in the market. These investments would provide Spike the opportunity to grow further. Our intention is not to sell but rather grow the business.



SPIKE
Environmental
BIN RENTALS
519-496-5568



“When we strive to become better than we are, everything around us becomes better too.”

— *Paulo Coelho*

ONTARIO
BK #59584



Thanks!

Do you have any questions?

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spikeenvironmental.com